



Kimberly L. Cadle, M.D.  
Craig E. Keever, M.D.  
Whitney S. Alexander, M.D.

May 8, 2012

To Whom It May Concern,

I am pleased to provide a reference letter for The Medicus Firm. As a single specialty group of pediatricians in Arkansas, we really needed help to identify and recruit a high quality physician to join our group. We wanted to make sure we were represented accurately with someone with experience, so we signed an agreement with The Medicus Firm to represent our search.

We initiated our search in January of 2011 and had a new pediatrician start in May. Unfortunately, the pediatrician we recruited had personal issues come up after his arrival. He departed in September and we immediately made Mark Saurette, our recruiter, aware of his unexpected departure.

I am writing because of how impressed I have been with Mark and The Medicus Firm's reaction to this news. I had heard horror stories about other firms not honoring their replacement clauses once they had been compensated, and the partners in the group were worried about what kind of response we would receive and whether the firm would be as engaged as they were for the initial search.

I am happy to report that the response was fantastic. Mark was notified on September 13<sup>th</sup>, he was on site to re-visit our group on September 23<sup>rd</sup>, and he worked extremely hard to replace the physician quickly. We were able to identify quality candidates, and we signed a new physician to take the place of the departing physician. She is a wonderful addition to our practice, and the physicians are very happy with her acceptance.

It is said that the true identity of an organization comes out when tough times occur. Mark Saurette and The Medicus Firm showed their character with the way they handled our replacement search. I would recommend them to anyone looking for a high character, ethical organization that truly cares about their clients. We will definitely use them in the future as our practice grows.

Sincerely,

Cheryl Williams  
Administrator  
Bentonville Pediatrics  
cwilliams@bentonvillepediatrics.net

2719 S.E. I Street ● Bentonville, AR 72712 ● 479/273-Kids