



November 12, 2013

To Whom It May Concern,

I am happy to be able to provide a reference for The Medicus Firm. We are a community hospital located in Seaford, DE, and over the years have used various resources for our searches. We retained The Medicus Firm for several difficult searches. We decided to engage them based on the reputation they had with other clients in the Mid Atlantic.

I am pleased to report that our experience has been a positive one. Our recruiter Jeff Guarnera had over 10 years of experience and was very knowledgeable about our region. Jeff's attention to detail, collaborative approach to the recruiting process, prompt and thorough communication, personable demeanor, and willingness to go the extra mile are without question. He was able to identify candidates, and we had excellent physicians with ties to our area. We have now signed a GI and PCC, with others pending.

We have recently reengaged them on another series of searches. When asked by my peers for recruitment advice, I will gladly share our experience and without hesitation recommend The Medicus Firm.

Sincerely,

A handwritten signature in black ink, appearing to read "Larry Jester", with a long horizontal flourish extending to the right.

Larry Jester
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