

May 5, 2017



To Whom It May Concern:

NEWMAN
REGIONAL HEALTH
FOUNDATION

On behalf of Newman Regional Health, I am pleased to provide this reference letter for The Medicus Firm. We are an acute care hospital that recently opened our own Hospitalist program. In recognizing that this would not be an easy task, we engaged with The Medicus Firm.

This is our second time partnering with The Medicus Firm for help with recruiting and they had worked with one of our local physician groups in the past, so we contacted them as they already knew our facility and community and had been successful for us in the past. We have used many firms in the past, The Medicus Firm has always stood out above the rest due to a few key factors; their experience, dedication, and professionalism, their ability to be a true consultant rather than just a recruiter, and their ability to provide and present quality candidates. The fact that the highly-qualified provider they placed in 2012 is still serving our community to this day, is a testament to their level of service.

Within weeks of this new Hospitalist recruitment project commencing, our recruiter had identified a great candidate that had family ties to a community not far from our location. During the interview, this candidate immediately meshed with our community and our team, an offer was extended, and this physician signed shortly thereafter. To prove even further that our recruiter went above and beyond, we had three candidate interviews all take place within one month. This allowed us to truly determine who would be the right fit to lead our program and just two weeks after signing our first physician, we were able to secure our second Hospitalist to complete this new service line.

After over three years of working towards building our Hospitalist program, The Medicus Firm helped make it a reality in under 100 days.

It is without hesitation that we would recommend The Medicus Firm to anyone looking for an ethical organization that truly cares about their clients and provides quality professional service. If you have any questions about our experiences, please feel free to contact me.

Sincerely,

Bob Wright
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