

January 6, 2012

To Whom It May Concern,

I am writing this letter to share my experience with The Medicus Firm. I have now worked with The Medicus Firm on searches across different locations in different states over the last several years. I have also worked with various other firms, comparing them to determine what firm presents the combination of reasonable contract price/structure, service, and results.

Based on those comparisons. The Medicus Firm is now firmly in place as the firm I partner with on physician searches. They have consistently produced results with top notch, well-screened candidates and filled my most challenging positions at all of the locations where I have served as CEO. They are very effective at sourcing candidates we would not have identified through other means, and more importantly the recruiters I have worked with have done a great job of assisting with the closing of physicians. That seems to be a lost art with other firms, and I have appreciated their assistance with not only sourcing but closing out searches.

The last thing I would mention is that I have really appreciated how The Medicus Firm works when a hospital is also supported by a corporate in-house team. Their recruiters communicate well and provide great reports of activity, and they understand that they are being brought in on searches where more resources are needed. Corporate in-house departments can be stretched really thin sometimes, and I have found The Medicus Firm to know their role and how they fit into the recruiting solution.

I feel very strongly that The Medicus Firm provides the best solution at the best price in the market today. I am happy to recommend them to anyone who is need of a good firm to represent their searches.

Sincerely,

Philip Wright, FACHE Chief Executive Officer

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