



July 21, 2014

To Whom It May Concern:

I recently began a primary care search for our hospital, located in rural Louisville, GA. Our larger system, Pioneer Health Services had worked previously with one of the larger retained firms in the industry with mixed results and following a rigorous reference check, we decided to give The Medicus Firm a shot. Knowing the primary care marketplace is tight and quite competitive; I was anticipating the search might take a while.

Right away I was impressed with our recruiter, Wes Jones. Wes visited our community on April 16 of this year and I knew we were in good hands. Wes was knowledgeable about our area, the primary care market and recruiting in general. He was not only savvy but also engaged and clearly enthusiastic to recruit for us.

During the last 90 days, I have phone interviewed 4 solid, qualified candidates for our position, 2 have had onsite interviews and I believe we are close to placing 1 of those 2. Wes did not waste my time with candidates who were not a fit and all candidates I spoke to were well-versed about our opportunity and community and were a potential fit. I appreciated his thorough screening of all candidates.

The Medicus Firm has exceeded my expectations on this search and I would anticipate Pioneer will be working with this firm in the future. I would recommend them to anyone seeking an outstanding recruiting experience for primary care or any other specialty.

Sincerely,

A handwritten signature in black ink that reads 'Steve'.

Steve Widener  
Interim CEO  
Jefferson Hospital