



HSHS Medical Group

March 7, 2019

To Whom It May Concern:

As Manager of Provider Recruitment for HSHS Medical Group for the past decade, I have had the opportunity to partner with many outside recruitment firms. Over the years I have felt that I was receiving adequate service, but upon beginning our partnership with The Medicus Firm in 2018, I quickly realized they provide a far superior service than I'd ever experienced or expected.

We have an outstanding internal recruitment team, but having over 350 providers across multiple Central Illinois locations, we often find ourselves with challenging and urgent needs. These scenarios are when we now turn to and trust The Medicus Firm to assist.

In less than a year working together, we have successfully recruited three (3) family practitioners, two (2) general surgeons, two (2) hospitalists, and a gastroenterologist with The Medicus Firm. Of these, six (6) have been signed in the last 3 months. And we still have additional candidates in the pipeline and offers out. There is always a steady stream of activity from their efforts.

In examining what is different with TMF and how we've come to build such a successful partnership, I believe there are a few key reasons. First, we have an expert recruiter that always has our best interests in mind and provides thoroughly vetted and screened candidates. Second, communication is seamless and consistent, via not just normal channels, but also with our online progress reports and client portal. Third, The Medicus Firm has been completely transparent and trustworthy from the very beginning.

As for the financial investment, we are especially pleased with their multiple search agreement pricing, which allows us to continue to work on a project of searches and continue to reload new opportunities on the same agreement, without having to start a whole new search agreement each time we make a placement.

As HSHS Medical Group continues to grow, I can say with confidence that we have found our true long-term partner for provider recruitment. If you need any assistance in provider recruitment, there is no firm I would recommend placing your trust in more than The Medicus Firm. Feel free to contact me if you'd like to learn more about our partnership and experience, but I give TMF my highest recommendation.

Debbie Brewer

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