

May 15, 2014

To Whom It May Concern:

A little over a year ago, Slidell Memorial Hospital Physicians Network was in desperate need of multiple Primary Care Physicians. We were under contract with one of the nation's "biggest" physician recruitment firms and they were not delivering. The few candidates they did present were not the right fit and our recruiter never seemed to be available or even understand our searches. We did not have the feeling of a true partnership.

It was with reluctance that we began to look into another retained firm, but I am thrilled that we did. The Medicus Firm has performed and delivered exactly the way they said they would. Within 90 days of partnering together, our recruiter, Nathan Miller, placed two outstanding Family Medicine Physicians that have both been welcome additions to the community. He has since placed two more Primary Care Physicians and currently has interviews lined up in several other specialties.

The Medicus Firm's multi-search contract has proven to be very user friendly and cost effective. It is a seamless agreement that has allowed us to work on several searches at once, and add/remove searches when necessary. Another thing that has impressed me is the targeted, strategic marketing efforts. Unlike the firm we were engaged with, The Medicus Firm works to minimize our up-front financial exposure when advertising these positions. They take a "drip marketing" approach, and we work collaboratively to identify the candidate pool to which we want to market. There are no surprises or hidden costs and overall they are mindful of our budgets.

As our hospital and community continues to grow, I will count on my relationship with Nathan and The Medicus Firm even more. They have proven extremely valuable to our organization and as I told them early on in our partnership, "I will be the poster child of references for you" throughout Louisiana and beyond. I am pleased to refer The Medicus Firm to any organization that is in need of a recruiting firm that will deliver successful and timely results.

Sincerely,

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