



March 16, 2016

Recruiting physicians and their families to rural America can be one of the most challenging obstacles to overcome in healthcare. It takes dedicated people who demand the best and who have the endurance to push forward with excellence day-in and day-out! Based on our immediate acute need for quality physicians and based on their reputation, we engaged The Medicus Firm. The knowledge our recruiter already had of our region and of the intricacies of what it take to attract and retain a physician that was both a perfect clinical and personality fit was very impressive.

Our recruiter truly listened to our needs and did an excellent job sourcing, screening and submitting quality candidates for our consideration. Each candidate was well informed about our opportunity *before* they interviewed and matched the exact parameters that we requested. Having the option to choose between quality physicians as opposed to settling for a physician that was less than the best has been a breath of fresh air!

I am happy to say that The Medicus Firm not only filled our need in less than 60 days, but they have also helped restore my faith in the retained model. It's refreshing to see that "you get what you pay for" is still very much true.

Besides successfully filling our openings, I have found everyone to be very knowledgeable, professional and above all, honest and upfront about the entire process. I expected this with their involvement with such reputable membership organizations as NAPR and ASPR. The Medicus Firm has truly lived up to their core values and has been a valuable resource for me.

For these reasons, it is without question that Rice Memorial offers our strongest recommendation of The Medicus Firm – especially to those facilities like mine who are in dire need of mission minded physicians.

Sincerely,

A handwritten signature in black ink that reads 'Kenneth M. Flowe MD, MBA'.

Kenneth M. Flowe, MD, MBA
Chief Medical Officer
Rice Memorial Hospital