



STE. GENEVIEVE COUNTY MEMORIAL HOSPITAL

To Whom It May Concern:

Ste. Genevieve County Memorial Hospital would like to provide this reference letter on behalf of The Medicus Firm due to our recent partnership and the results we yielded.

Rural communities face many challenges in recruiting, one of which is identifying and securing quality candidates. We have used other firms in the past and, unfortunately, the results were less than desirable. The Medicus Firm came highly recommended by a neighboring community hospital due to the success they experienced. After meeting with their Business Development representative, we felt their approach, unique tools, and experience would put us in the position to be successful as well.

As we began our search, the consultative approach we received was refreshing. They consistently provided market data and candidate feedback. This allowed us to adjust some of our parameters to become more competitive and, ultimately see results.

As with any search, there were challenges we faced along the way. The Medicus Firm handled these seamlessly and we continued to receive well screened quality candidates throughout. We believe this was because of their high-level of communication, diligence, and experience. An added level of transparency was our capability to login to our own online portal to see real-time updates on our search efforts.

We enlisted the help of The Medicus Firm to find us one Primary Care provider, and we are excited to say, they secured two highly qualified physicians that are great fits for our facility and community. We would highly recommend The Medicus Firm due to their consultation, communication, and most importantly, results.

Thomas Keim
Chief Executive Officer
Ste. Genevieve County Memorial Hospital
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