



January 26, 2010

To Whom it May Concern:

In early 2009, it was becoming apparent that our hospital was going to need professional representation in our physician recruitment efforts. As we began to employ physicians, we looked to a firm who could provide some insight into what other hospitals across the US had done in our position as well as recruit the physicians we needed.

We chose to work with The Medicus Firm for a number of reasons, but the two big positives of their firm were the amount of success they have had in Missouri and the experience and stability of their recruitment staff. After we engaged the firm, our recruiter visited with us and shared information about other successful efforts they had undertaken and we laid out a strategy for us to successfully recruit physicians to Butler.

Almost immediately we were presented with several family practice physicians and we ended up signing an ideal candidate in just 19 days. We were so happy with the effort that we decided to see if we could attract another candidate with the help of our recruiter. We were very pleased to sign a second family practice candidate just 30 days from initiation. Both of the candidates we hired were exactly what we were looking for and were American trained and will fit well into our community.

I would recommend The Medicus Firm to anyone looking to recruit physicians as they did a very good job for us.

Sincerely,

Wendell Harris
Chief Executive Officer

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