



March 4, 2010

In early 2009, our community was faced with the challenge of recruiting a primary care physician in a very tough recruitment climate. Being located in a smaller community in Southern Missouri, we knew we would have a hard time standing out amongst the many competing practices in our area as well as in other regions of the US.

We had heard from many physician recruitment firms and began the process of trying to find a partner with whom we could contract to ensure a successful outcome. The Medicus Firm had done extensive work in our region and seemed to offer a more experienced and less transient recruiting staff so we decided to contract with them to help fill our search.

We were very pleased with the activity, communication and –most importantly – the outcome of the effort. Our recruiter communicated with me on a consistent basis regarding the efforts he was undertaking on our behalf. He submitted a total of 5 candidates and we had phone and onsite interviews with 4 of them. In the end, we were able to secure a family practice physician in under 5 months. I'm confident that, without the guidance, skill and commitment of our recruiter, we would not have signed this candidate. I would recommend The Medicus Firm to any hospital or group looking to add to their ranks. They will be the first call I make in the event we have another recruitment need.

Sincerely,

Amy Akers  
CEO/Administrator