

November 1, 2010

RE: Letter of Recommendation

To Whom it May Concern:

As a Critical Access (25 bed) Hospital, our recruitment needs are limited, so we do not often utilize firms. However, we were in a situation where we were moving toward having no surgical coverage for our community and we needed a surgeon quickly. I chose The Medicus Firm after hearing a recommendation from a colleague. I needed a firm that would understand the uniqueness of our area/region, so their previous success in our area made a difference.

Medicus moved quickly and was very responsive to our needs. In the midst of this search, we had some very swift changes in Administration that could have made securing this position very difficult. However, Mark Saurette, from Medicus was more than a recruiter in this case – he was a sounding board and mentor. Being that I had moved into this position less than 3 years prior to this search, it was very helpful to have someone with 20+ years of experience to assist with navigating not only the candidate, but also guiding our new President and CEO. We secured a surgeon in less than 3 months and he has been a great addition to our Medical staff.

Mark/Medicus also impressed me with their process - providing feedback regularly and coaching our team through the various stages of recruiting. Although we are a smaller community hospital with less recruitment needs, I felt as if we were their only client. The time and attention provided to us was very impressive and appreciated. I would recommend The Medicus Firm to anyone interested in receiving great customer services in a recruiting firm.

Sincerely,

Kathy J. Gallogly  
Magruder Hospital  
Physician Recruitment