



January 20, 2014

To Whom It May Concern,

It is with great pleasure that I have the opportunity to provide a reference for The Medicus Firm as an outstanding strategic business partner to Titus Regional Medical Center. As a 174-bed community hospital located in Mt. Pleasant, Texas, we have used various resources over the years for our physician searches. Unfortunately, our most recent experience with our previous recruitment firm had left us extremely disappointed, and we were hesitant about signing a contract again due to the large amount of money and time spent without any positive result.

Despite our hesitancy, we made the decision to engage The Medicus Firm based on their reputation and attractive pricing structure. We were optimistic based on their track record with community hospitals like ours and hoped we would have the same positive results others had experienced when using them as a partner for recruiting.

The results have been absolutely outstanding. Our recruiter has 17 years of experience, and I can tell he is very happy to be in the environment The Medicus Firm provides. He has a lot of energy and brings a thorough knowledge of the industry to the table. He initially visited our hospital on September 12th, and we had a letter of intent from an orthopedic surgeon on November 8th (just 56 days to completion)! Additionally, we have two quality cardiology candidates scheduled to visit in February. The caliber of candidates along with the volume of candidates is exactly what we were hoping to see.

On top of the results, the value with both the contract that The Medicus Firm provides and the thoughtful, less expensive approach to advertising has been a breath of fresh air compared to what we have experienced in the past. The Medicus Firm has proven to be a valuable partner to our hospital and I would highly recommend using them when recruiting providers for permanent positions. The high level of value that The Medicus Firm brings to our strategic partnership is exemplary of the model to which we would like all of our business relations to strive towards.

Sincerely,

Renae Thomas, FACHE

Executive Director of Employed Physician Services

Titus Regional Medical Center

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